

2024
Corporate Profile



Angelini
Industries

1. Angelini Industries

Angelini Industries is a **multinational industrial group** founded in Italy in 1919 by Francesco Angelini. Today Angelini Industries represents a solid and multibusiness industrial reality operating in 21 countries with 5,800 employees and revenues for 2,1 billion euros, generated in the **Health, Consumer Goods, Industrial Technology** business sectors.

Led by the Angelini family for over 100 years, the industrial group is characterized by an investment strategy focused on growth, a governance model that combines the long-term vision of family businesses with the practices of listed companies, an in-depth knowledge of the markets and of business sectors, and a commitment to promoting sustainable growth for people, communities, ecosystems and the planet.

Angelini Industries in numbers

40+

Companies belong to Angelini Industries, in Italy and overseas

5,800

Employees

€2.150 billion

Revenues 2023:

57% in Health

33% in Consumer Goods

10% in Industrial Technology

12

Production sites, consisting of:

6 in Italy

6 overseas

Products marketed all over the world

21

Countries with an Angelini Industries direct presence

2. Health

Angelini Industries has been taking care of people's health for more than 100 years through **Angelini Pharma** in the pharmaceutical sector and **Angelini Ventures** in the corporate venture capital applied to biotechnology, life sciences and digital health.

Pharmaceuticals

Angelini Industries operates in the pharmaceutical sector with **Angelini Pharma, an international group that researches, develops and markets health solutions with a prevalent focus on the areas of Brain Health, Specialty and Primary Care, and Consumer Healthcare**. It operates in 20 countries and employs over 3,000 people. Angelini Pharma is an integrated company, with extensive and recognized Research and Development programs, "World Class" production facilities and international marketing of active ingredients and leading pharmaceuticals in many market sectors.

Research has identified over the years active ingredients of great importance such as trazodone and benzydamine; programs are currently active for the development of new treatments to better adapt the therapy to the specific needs of the various patients. The company has public-private partnerships with universities and centers of excellence at a national and international level, recognizing scientific collaborations as an important contribution in creating innovation.

The 5 production plants of Angelini Pharma are at the forefront of technologies and industry standards as well as environmental protection, thanks to the use and integration of renewable sources. They are located, in Ancona (Finished Products), Aprilia - LT (Raw Materials) and Casella - GE (Amuchina brand products) - Italy. In Barcelona, Spain, it produces food supplements such as Pastillas Juanola. In Albany, Georgia -US there is the ThermaCare Heatwrap Products production plant).

Angelini Pharma is directly present in **Italy, Spain, Portugal, Austria, Poland, Czech Republic, Slovakia, Hungary, Germany, Romania, Bulgaria, Greece, Turkey, France, UK, Sweden, Holland, Switzerland, Russia and the USA**.

Strategic alliances with leading global pharmaceutical groups now allow the distribution of Angelini Pharma drugs all over 70 countries. These include Trittico® (trazodone, antidepressant), Latuda® (lurasidone hydrochloride, antipsychotic), Tantum® (benzydamine, anti-inflammatory), Aulin® (nimesulide, anti-inflammatory analgesic), Vellofent® (fentanyl, analgesic), Xydalba® (dalbavancin, antibiotic) and Ontozry (cenobamate, antiepileptic).

Angelini Pharma in numbers

70+

Countries in which products are marketed

3,000

Employees

5

Production plants worldwide

20

Countries in which the company is directly present

Venture Capital

Angelini Ventures is the **corporate venture capital** company that benefits the group's know-how to **create, support and invest in start-ups and companies**, contributing to the transformation of current care paradigms and the creation of integrated healthcare platforms.

Angelini Ventures's investment are focused in Europe and North America with a focus on to the biotechnology and digital health segments. The company is based in Rome and has a global team composed of an international network of innovation experts.

Angelini Ventures has an investment capital of 300 million euros, of which 80 million euros are already planned. The current portfolio includes 16 direct investments in startups (of which 5 through the Angelini Lumira Biosciences Fund), in venture studios that favor technology transfer and the support of a scientific research project.

Angelini Ventures key numbers

300 mln €

Investments, 80 of which already planned

16

Projects launched

3. Consumer Goods

Angelini Industries takes care of people and families at every stage of life, with a wide range of consumer products.

The Fater Joint Venture

Fater, company founded by the Angelini family in 1958, is since 1992 **a joint venture with Procter & Gamble**.

It is a leader in the Italian market for absorbent hygiene products, with brand such as Lines, Lines Specialist and Pampers, and a key player in the European Fabric and Home Care market, with brand such as ACE, that is commercialized in 37 markets worldwide. In Italy, 3 out of 4 families have at least one product by Fater in their homes.

Innovation has been guiding the company since its beginning: firstly in Italy, in the 60's, revolutionising hygienic-sanitary market with the introduction of disposable baby diapers and feminine hygiene products, which didn't exist at the time. Throughout the years Fater has beend growing in different categories like pads for incontinence (1979), ultra slim tampons for women (1992) and lastly redesigning, after the acquiring ACE, Neoblanc and Comet (2013), the entire line for fabric and household cleaning detergents.

For what regards sustainability, Fater has 3 objectives: reducing the use of 50% of vergine plastic before 2025; Creating products that have less environmental impact; Analyzing the environmental footprint along its value chain.

Every brand within the company has developed its social purpose that, with specific projects, has an impact on the related themes in which each category operates.

The company invests approximately 3% of its annual turnover in innovation and it counts 1.500 employees.

The headquarters are in Spoltore (PE), the production facilities in Italy (Pescara and Campochiaro), in Portugal (Porto) and in Turkey (Gebze).

Angelini Beauty

Angelini Beauty is the business unit of Angelini Industries, operating in the selective perfumery and dermocosmetics (skincare & suncare) sectors.

It deals with the creation, development and international distribution of the perfume lines of **Trussardi, Laura Biagiotti, Blumarine, Mandarin Duck, Angel Schlessler, Armand Basi and Anne Möller's** skincare & suncare.

Angelini Beauty is present in strategic markets such as Italy, Germany, Spain, Portugal, Austria and Switzerland, with a team of 200 employees, which breathes and transmits "Made in Italy" excellence.

Angelini Wines & Estates

In the wine sector, **Angelini Wines & Estates works by combining tradition and innovation**. It consists of 6 wineries, for a total of 1,500 hectares of land, of which 430 are vineyards.

In the three historic Tuscan wineries it produces fine wines in three different designations of origin: Brunello di Montalcino in Val di Suga, Vino Nobile di Montepulciano in Tenuta Trerose and Chianti Classico in San Leonino. In the Marche region, the Fazi Battaglia winery, a historic brand of Italian wine, is renowned for the production of the Verdicchio dei Castelli di Jesi Classico. Cantina Puiatti in Romans d'Isonzo (GO) is dedicated to the production of the great white wines of Friuli, while Bertani is known for the production of its Amarone della Valpolicella Classico and Valpantena.

Angelini Wines & Estates is an agricultural company, thus tying wine production to its own vineyards. A choice which explains the group's commitment to investing and enhancing its viticultural heritage.

Angelini Wines & Estates is a company that has always been dedicated to sustainable production: this vocation led it to obtain organic and Equalitas certification for Tenuta Trerose in Montepulciano.

The MadreNatura Joint Venture

MadreNatura is an **equal joint venture between Angelini Industries and Hero Group**. It brings together the knowledge of the two companies to offer parents a healthy and balanced food path for their children.

The brand which MadreNatura presents to consumers is **Hero SOLO 100% Biologico**.

The Hero SOLO line of products includes homogenized, pureed fruit, cereals, pasta and snacks; they are all 100% organic and natural baby foods, prepared with simple ingredients and nothing more.

Consumer goods key numbers

>2,000

Employees

4

Fater production plants (Italy,
Portugal, Turkey)

3 out of 4

Italian households have at least one
Fater products in their homes

4. Industrial Technology

Angelini Technologies

Angelini Technologies is the division of Angelini Industries dedicated to industrial technology. It deals with the design and development of technologies and services aimed at the industrial production of household and personal goods, sustainable packaging, innovative applications in logistics and digital services dedicated to process optimization.

Converting and Automation & Robotics are the two main areas in which Angelini Technologies operates. Angelini Technologies' main company is **Fameccanica**, thanks to which skills in the design and construction of production lines for consumer goods have been acquired since 1975. Fameccanica operates in the areas of Converting and Automation and Robotics with over 1,300 machines delivered all over the world, more than 1,100 active patent rights and more than 600 employees in the operating offices in Italy, China and North America. From 1992 to 2022, Fameccanica was a 50/50 joint venture between P&G and Angelini Industries, which regained 100% control in 2022 acquiring 50% from P&G.

Highlights from Industrial Technology

1975

Foundation

600

Employees

5

Branches

1.100

Active patents rights